

Atlanta, Buffalo, New York, Richmond, Tampa, Toronto

# TURNAROUND CONSULTING & MANAGEMENT INTERNATIONAL, INC. (TCMI)

## QUICK FACTS

### HISTORY

TCMI has been dedicated since its founding 15 years ago to the principle that Certified Turnaround Professionals are uniquely qualified to help troubled businesses. Our group of CTPs brings a broad range of experience in senior operating management covering a variety of industries as well as professional expertise in financing, balance sheet restructuring and dealing with bankruptcy when appropriate.

#### OFFICERS AND SHAREHOLDERS

Three majority shareholders: Eugene Gillespie, CTP (Secretary); Dr. Ruediger Mueller, CTP (President); Tommy Onich, CTP (Treasurer).

### CONSULTANTS

TCMI can deploy at any time seven Certified Turnaround Professionals (CTP) and a variety of subject matter experts. All TCMI experts have extensive C-level operations experience.

#### GEOGRAPHICAL PRESENCE

North America Offices: Atlanta, Tampa, New York, Buffalo, Toronto. TCMI handles cases in all of the USA and Canada.

Overseas: European Community, Russia, Middle East (Saudi Arabia, UAE, etc.), Brazil through affiliations.

## CAPABILITIES

#### ➤Business plans

- ✓ Evaluation of existing plans
- ✓ Development of workout plans
- $\checkmark$  Presentation of plans to lenders for funding and loan restructuring
- ✓ Plan implementation as advisors or interim executives (CRO, CEO, CFO)
- Liquidations, in and out of bankruptcy



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- ➤363 asset sale support
- >Chapter 11 restructuring as advisors or interim executives (CRO, CEO, CFO)
- ➤Crisis and operations management
  - ✓Inventory
  - ✓ Vendors/supply chain
  - $\checkmark Production$
  - ✓ Sales/marketing
  - ✓ Finance/accounting
- ➢Financial restructuring
- ➤Facilities rationalization
- ≻Liquidity management
- ≻Loan workout
- ➤Litigation support
- ➤Contract renegotiation
- Sourcing loan refinancing
- ➢Sourcing equity investment
- ➤Due diligence
- ➢Board membership
- ≻Multinational projects

#### INDUSTRIES

- ≻Energy and Utilities
- ➢ Food Processing
- ≻Manufacturing
- ≻Wholesale/Distribution
- ≻ Media & Telecommunications
- ➢Natural Resources
- ≻Retail
- ➤ Services-Financial
- ≻Real Estate
- ➤Technology
- ≻Health Care